



Q2 2026 EARNINGS CALL

JULY 31, 2026



CAUTIONARY STATEMENTS REGARDING FORWARD-LOOKING INFORMATION

This presentation may contain forward-looking statements based on current assumptions and forecasts made by the PUMA management.

Various known and unknown risks, uncertainties and other factors could lead to material differences between the actual future results, financial situation, development or performance of the company and the estimates given here. These factors include those discussed in PUMA's public reports which are available on the PUMA website ([Financial Reports | PUMA®](#))

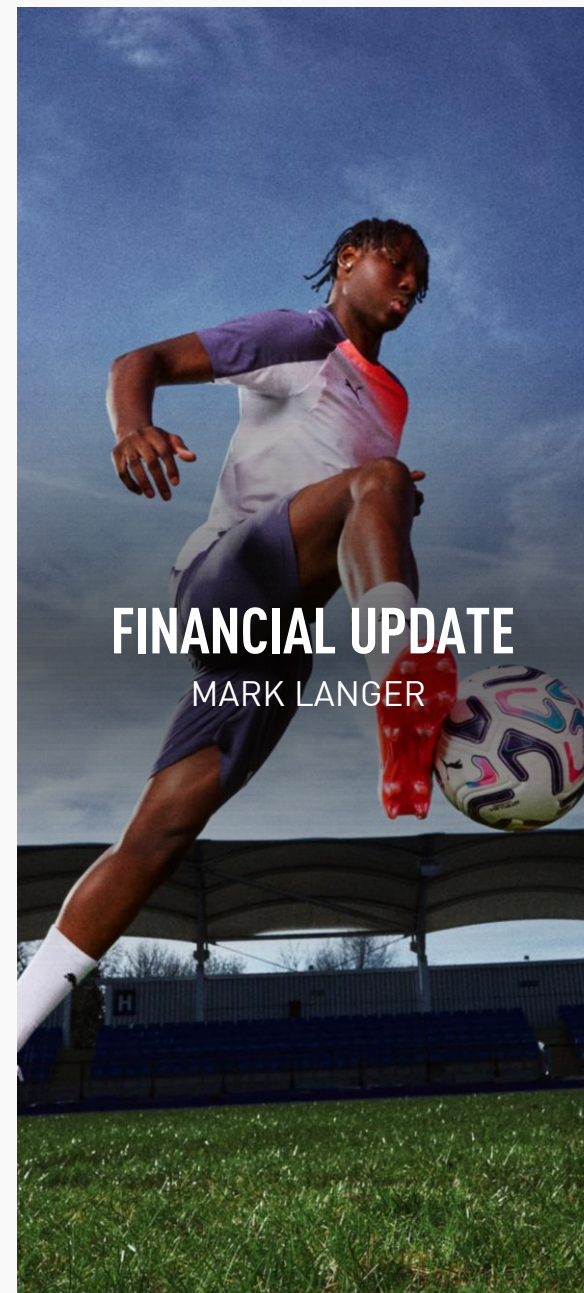


The company assumes no liability whatsoever to update these forward-looking statements or to conform them to future events or developments.

As announced on November 11, 2025, PUMA moved from a business partnership to a licensing agreement structure with its long-term partner United Legwear Company LLC (ULAC). This change took effect on November 01, 2025. As a result of this change, PUMA United is classified as a discontinued operation in PUMA's financial reporting from November of 2025 onwards. Accordingly, 2025 P&L figures used in this release were restated.

Q2 2026 EARNINGS CALL

AGENDA



BUSINESS RECAP

Q2 2026 CALL



Q2 2026 RESULTS

ON TRACK AGAINST COMMITMENTS

-9.4% **SALES**
VS LAST YEAR
(CURRENCY ADJUSTED)

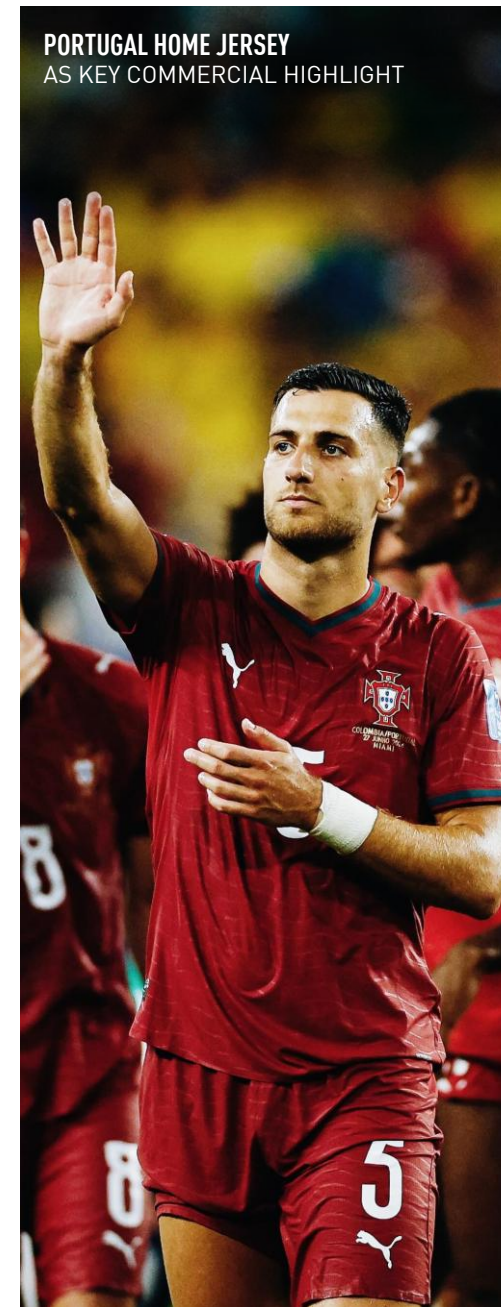
-53.1 **EBIT**
IN EUR M

328.8 **FCF**
IN EUR M



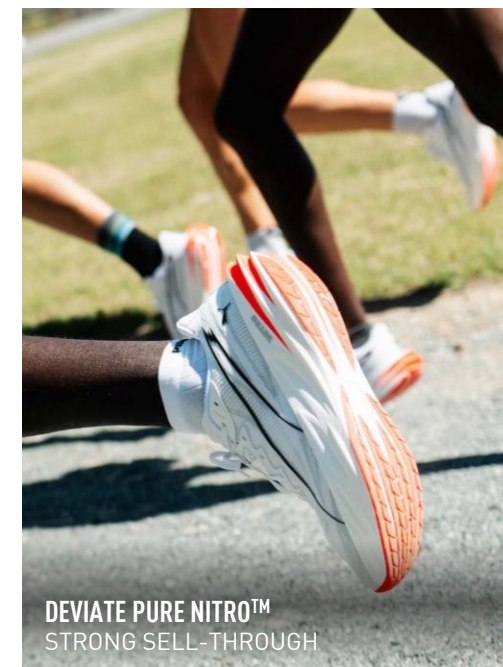
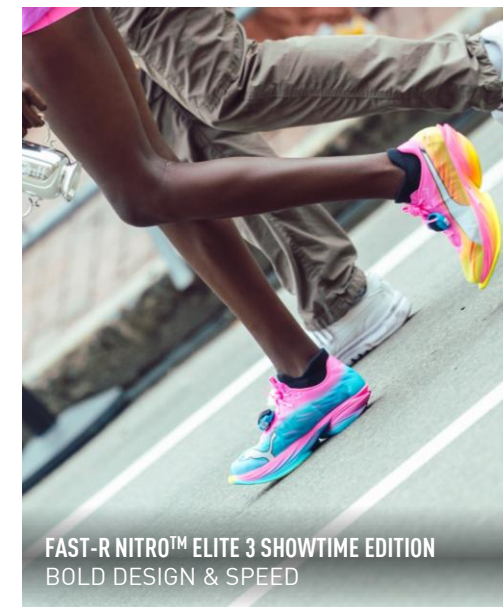
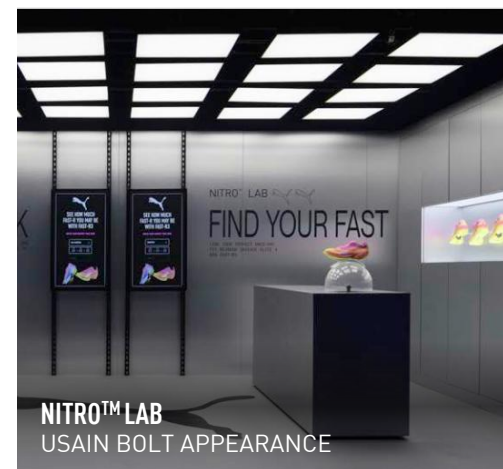
STRONG BRAND EXPOSURE AT FOOTBALL WORLD CUP

ON & OFF THE PITCH



CLEAR FOCUS ON RUNNING CATEGORY

PRODUCT INNOVATION AND
COMMUNITY BUILDING AS
KEY PILLARS TO ACCELERATE
GROWTH



HYROX AS KEY PARTNER IN TRAINING

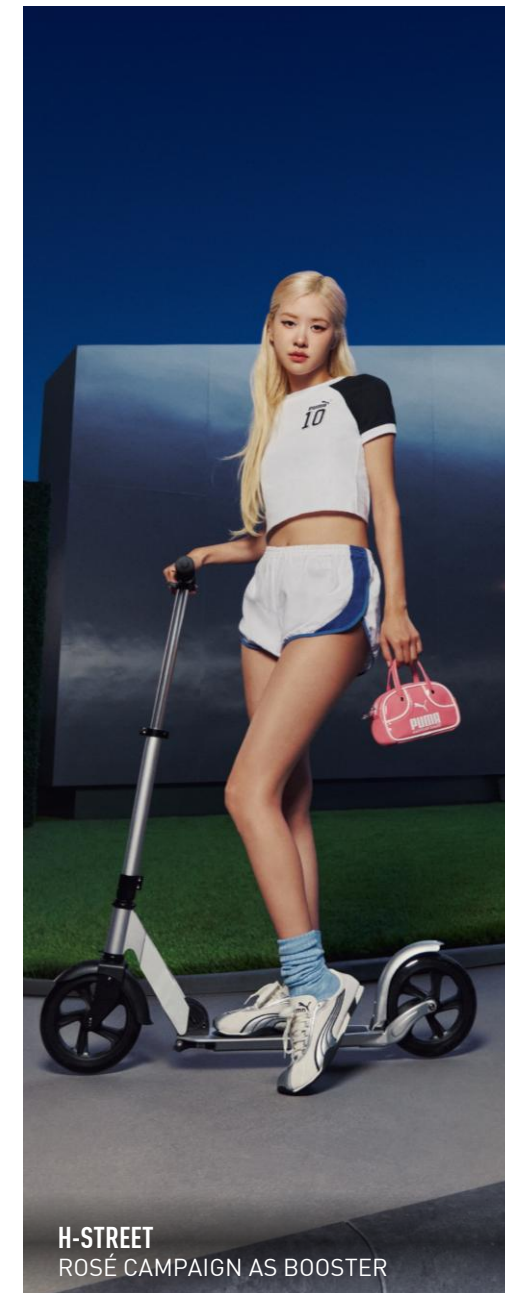
STRENGTHEN CREDIBILITY
THROUGH HYBRID TRAINING
& RACING

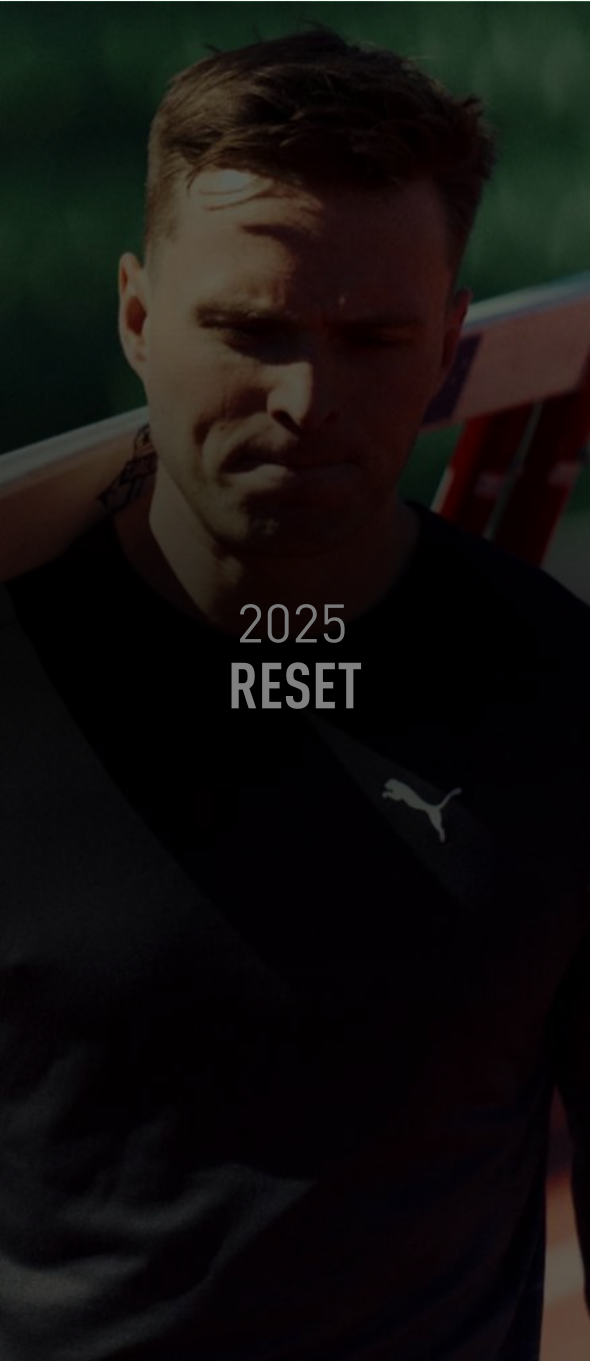


TRANSITION IN SPORTSTYLE SEGMENT ONGOING

SUSTAINABLE BUILD-UP OF
ICON FRANCHISES REQUIRED
FOR FUTURE SUCCESS

CONTINUED LOW-PROFILE MOMENTUM
STRONG SALES OF SPEEDCAT OG





2025
RESET



2026
TRANSITION



2027
RETURN TO GROWTH

3-YEAR

TRANSFORMATION
JOURNEY ONGOING WITH 2026
AS A TRANSITION TO BUILD A
STRONG FOUNDATION FOR
PROFITABLE GROWTH



RECAP: OUR OBJECTIVES FOR 2026

FOCUS ON DISCIPLINED EXECUTION IN Q2 2026



CONTINUE OUR 3-YEAR TRANSFORMATION JOURNEY



ACCELERATE PUMA'S BRAND MOMENTUM FOR FUTURE COMMERCIAL SUCCESS



SHIFT TOWARDS HIGHER-QUALITY REVENUE WITH AN IMPROVED FOCUS ON PROFITABILITY



ELEVATE FINANCIAL DISCIPLINE AND DELIVER RELIABLE RESULTS



CONTINUE TO BUILD A HIGH-PERFORMING TEAM AROUND THE WORLD



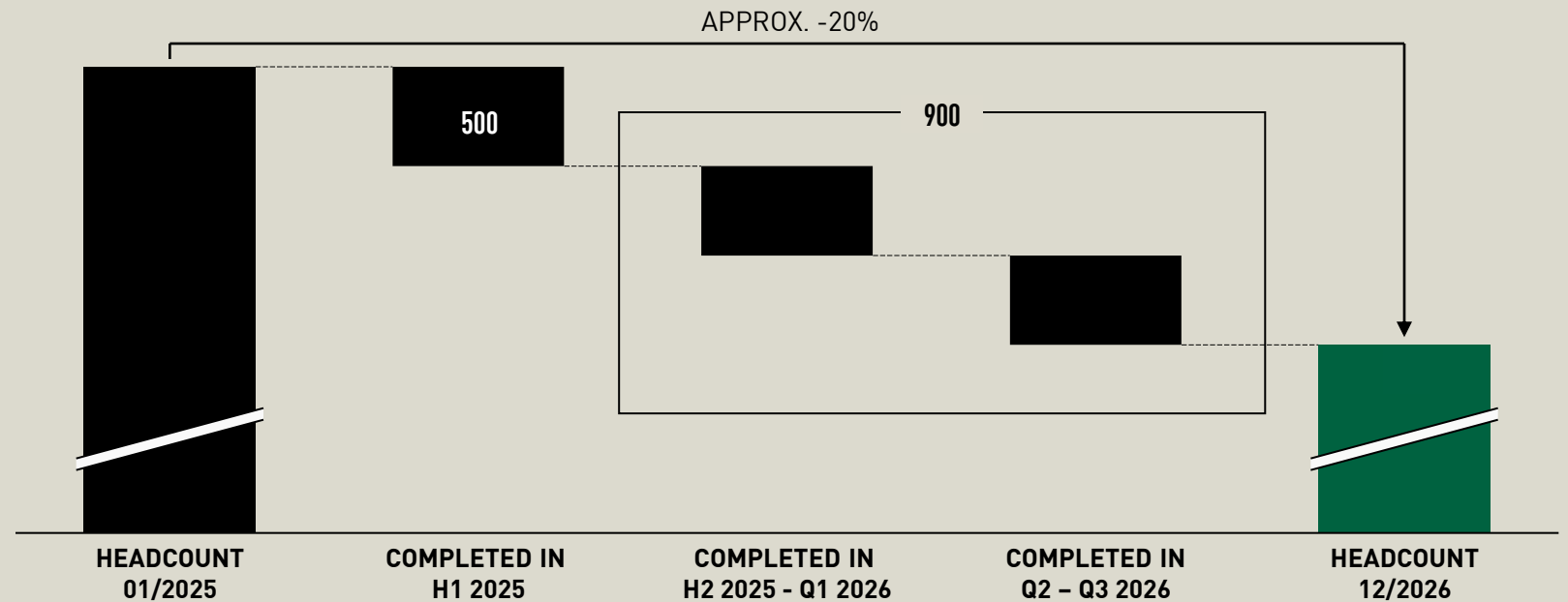
RIGHTSIZING OF TEAMS CLOSE TO FINALIZATION

REDUCTION OF 900
CORPORATE POSITIONS AS
PART OF RESET MEASURES
NEARLY COMPLETED

REDUCTION OF

SIZE OF OUR TEAMS GLOBALLY

REDUCTION OF CORPORATE POSITIONS



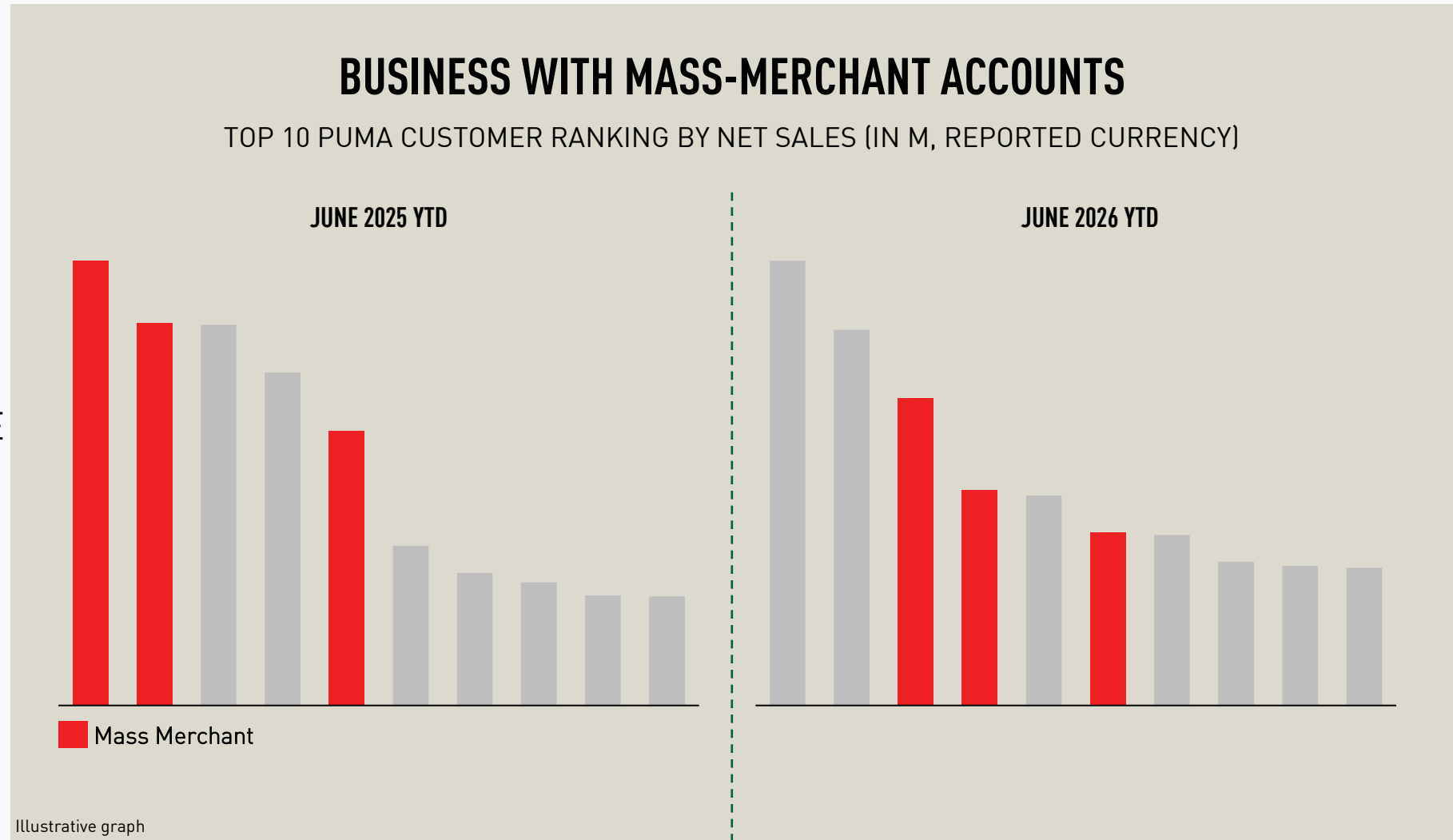
Illustrative graph



MORE SELECTIVE DISTRIBUTION NETWORK

SIGNIFICANT REDUCTION OF
MASS-MERCHANT EXPOSURE
OVER THE LAST 12 MONTHS

REDUCTION OF



SOLID FOUNDATION TO REBUILD OUR BRAND

KEY MEASURES ONGOING TO STRENGTHEN BRAND-LED APPROACH



**SHARPENING OF BRAND
IDENTITY AND POSITIONING**



**OPTIMIZATION OF MARKETING
BUDGET ALLOCATION**



**STRENGTHENING OF KEY
PRODUCT FRANCHISES**



CHANGES IN SENIOR LEADERSHIP

TO BUILD A HIGH-PERFORMING TEAM

NEW LEADER ANNOUNCED SINCE JANUARY 2026

NEW LEADER ANNOUNCED SINCE APRIL 2026



ARTHUR HOELD
CEO

STRATEGY

SPORTS MARKETING

HUMAN RESOURCES

CORPORATE COMMS

NEW LEADER

GREATER CHINA

COMPLIANCE



MARIA VALDES
CBO

BRAND MARKETING

NEW LEADER

BUSINESS UNITS

NEW LEADERS

GO-TO-MARKET

NEW LEADER

CREATIVE DIRECTION

NEW LEADER



MATTHIAS BAEUMER
CCO

MARKETS

NEW LEADERS

RETAIL

ECOM

NEW LEADER

WHOLESALE

NEW ADDITION

STICHD



ANDREAS HUBERT
COO

SOURCING

LOGISTICS

DIGITAL & TECHNOLOGY

DTC TECHNOLOGY

NEW ADDITION



MARK LANGER
CFO **NEW LEADER**

FINANCE

INVESTOR RELATIONS

LEGAL & TAX

INTERNAL AUDIT





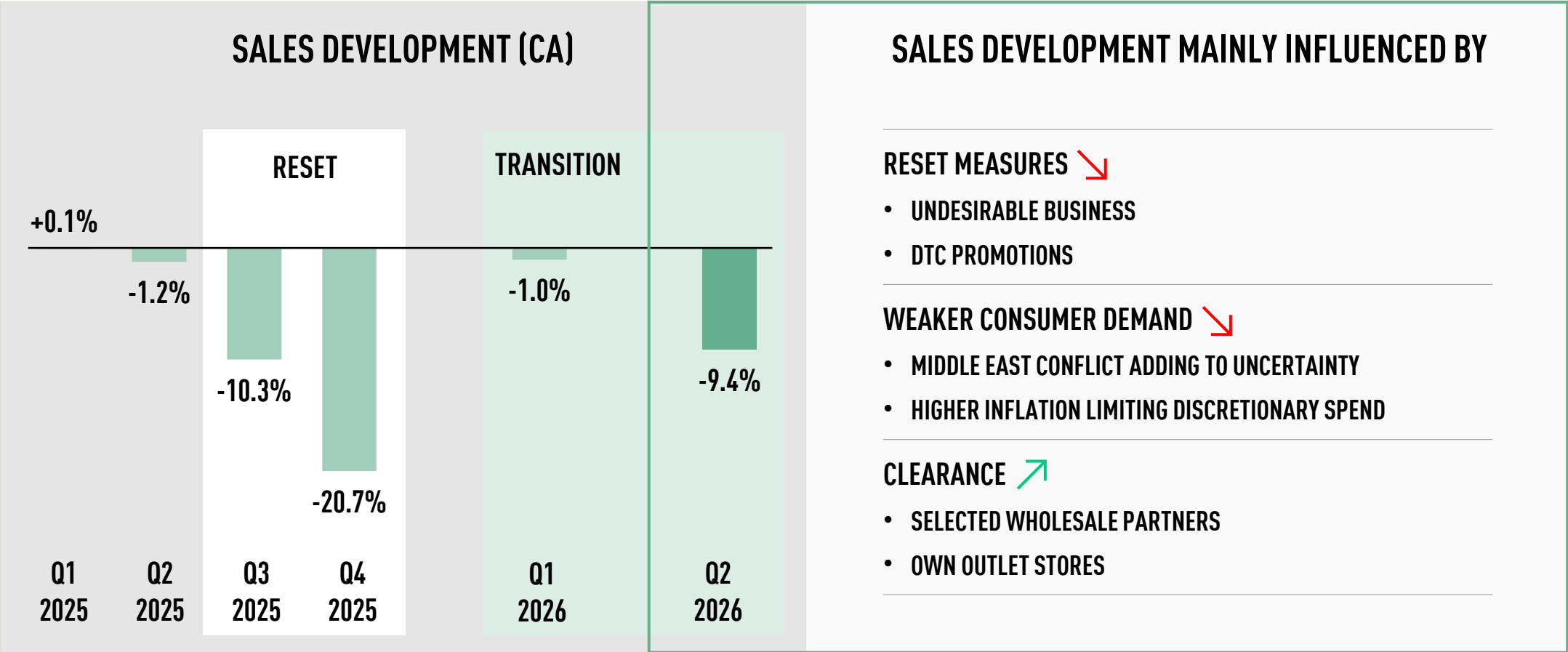
FINANCIAL UPDATE

Q2 2026 CALL



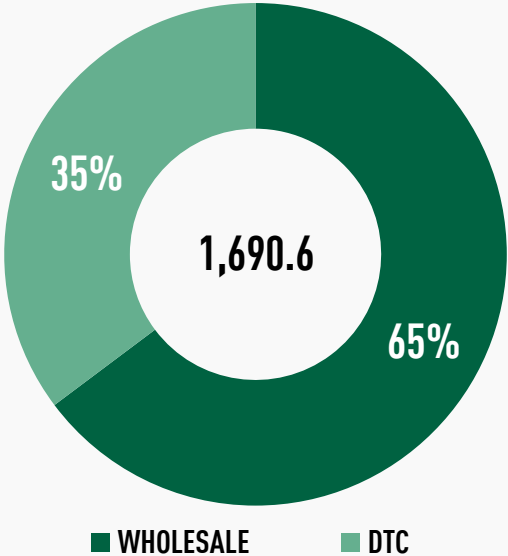
Q2 2026 SALES DECLINED IN LINE WITH EXPECTATIONS

PUMA TRANSITION YEAR ON TRACK



SALES BREAKDOWN BY CHANNEL

SALES VS LAST YEAR (CA)
(IN EUR M, IN %)



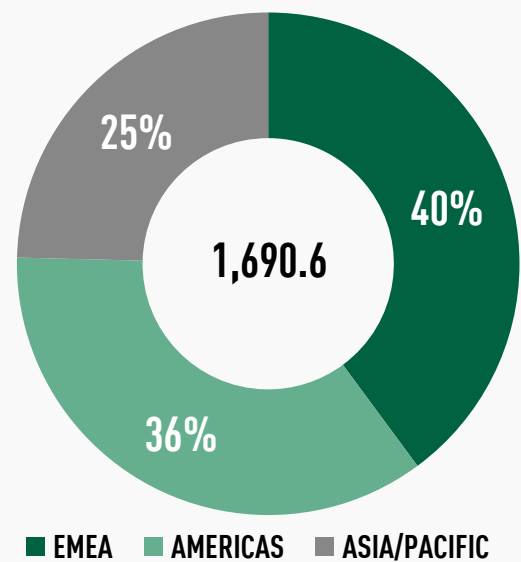
Q2

WHOLESALE	-14.0% ↘
TOTAL DTC	0.4% ↗
RETAIL STORES (OWNED & OPERATED)	-0.5% ↘
E-COM	1.8% ↗
PUMA GROUP	-9.4% ↘



SALES BREAKDOWN BY REGION

SALES VS LAST YEAR (CA)
(IN EUR M, IN %)



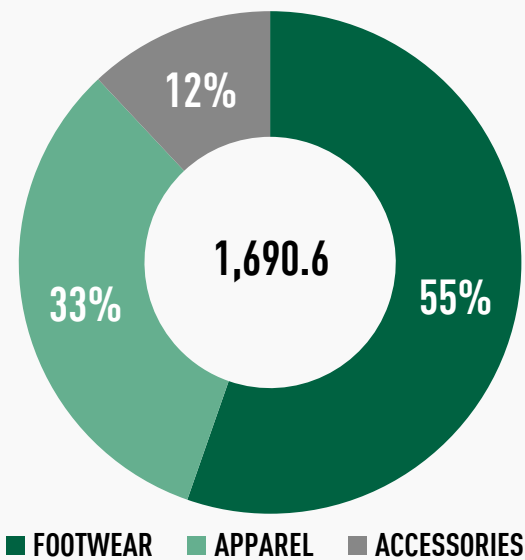
Q2

EMEA	-12.9%	↘
AMERICAS	-15.4%	↘
NORTH AMERICA	-16.7%	↘
LATIN AMERICA	-13.8%	↘
ASIA/PACIFIC	8.6%	↗
GREATER CHINA	0.9%	↗
REST OF APAC	12.5%	↗
PUMA GROUP	-9.4%	↘



SALES BREAKDOWN BY DIVISION

SALES VS LAST YEAR (CA)
(IN EUR M, IN %)



Q2

FOOTWEAR	-11.7% ↘
APPAREL	-4.3% ↘
ACCESSORIES	-12.0% ↘
PUMA GROUP	-9.4% ↘



OPERATING PERFORMANCE

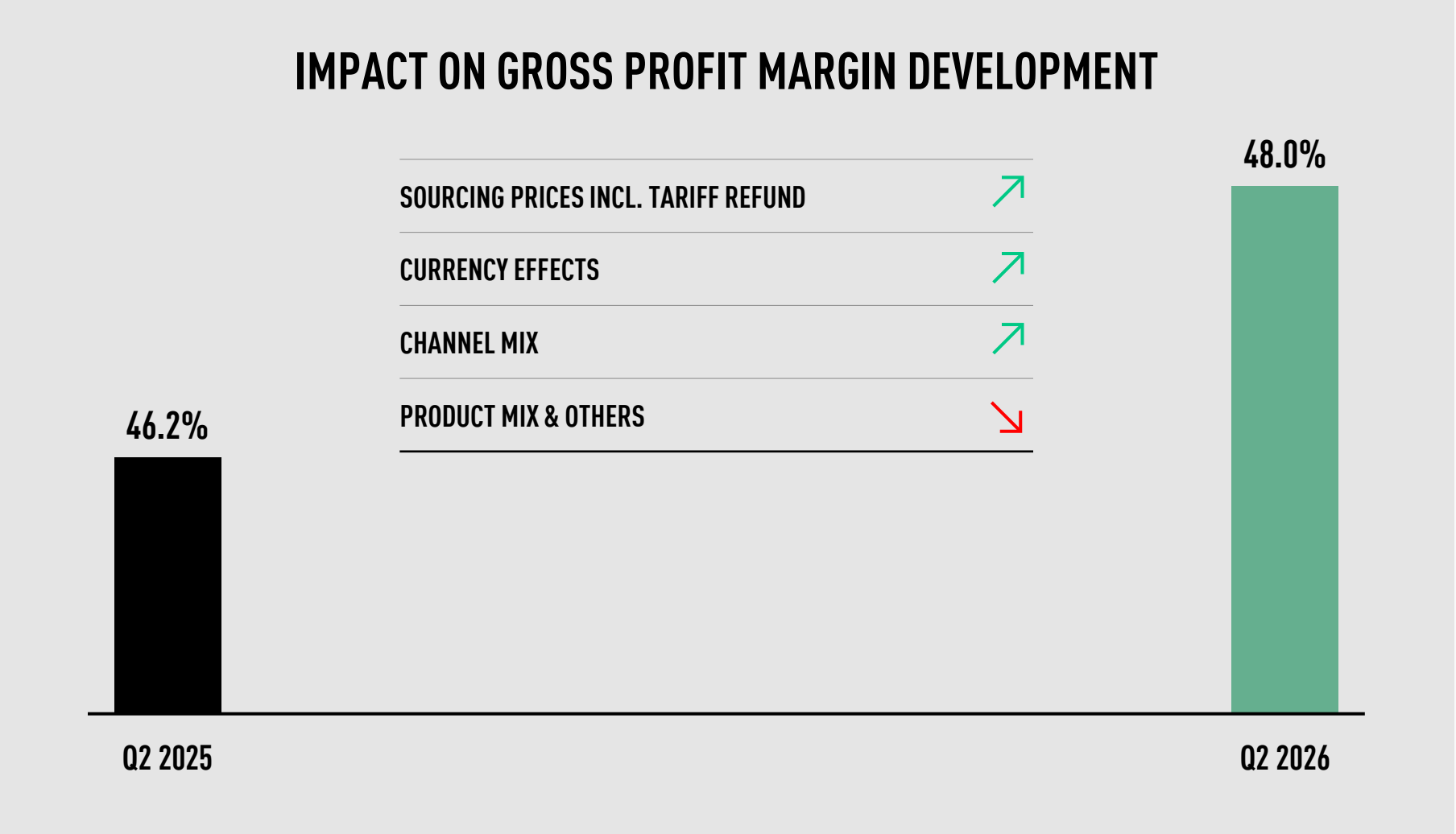
DEVIATION VS LAST YEAR
(IN EUR M, IN %, MARGIN IN % OF SALES)

PUMA GROUP	Q2 2026	DEVIATION
SALES	1,690.6	-9.7% (-9.4% CA)
GROSS PROFIT MARGIN	48.0%	+1.8% pts
ADJUSTED EBIT	-41.9	-17.4
ONE-TIME EFFECTS	-11.2	+73.4
EBIT	-53.1	+56.0



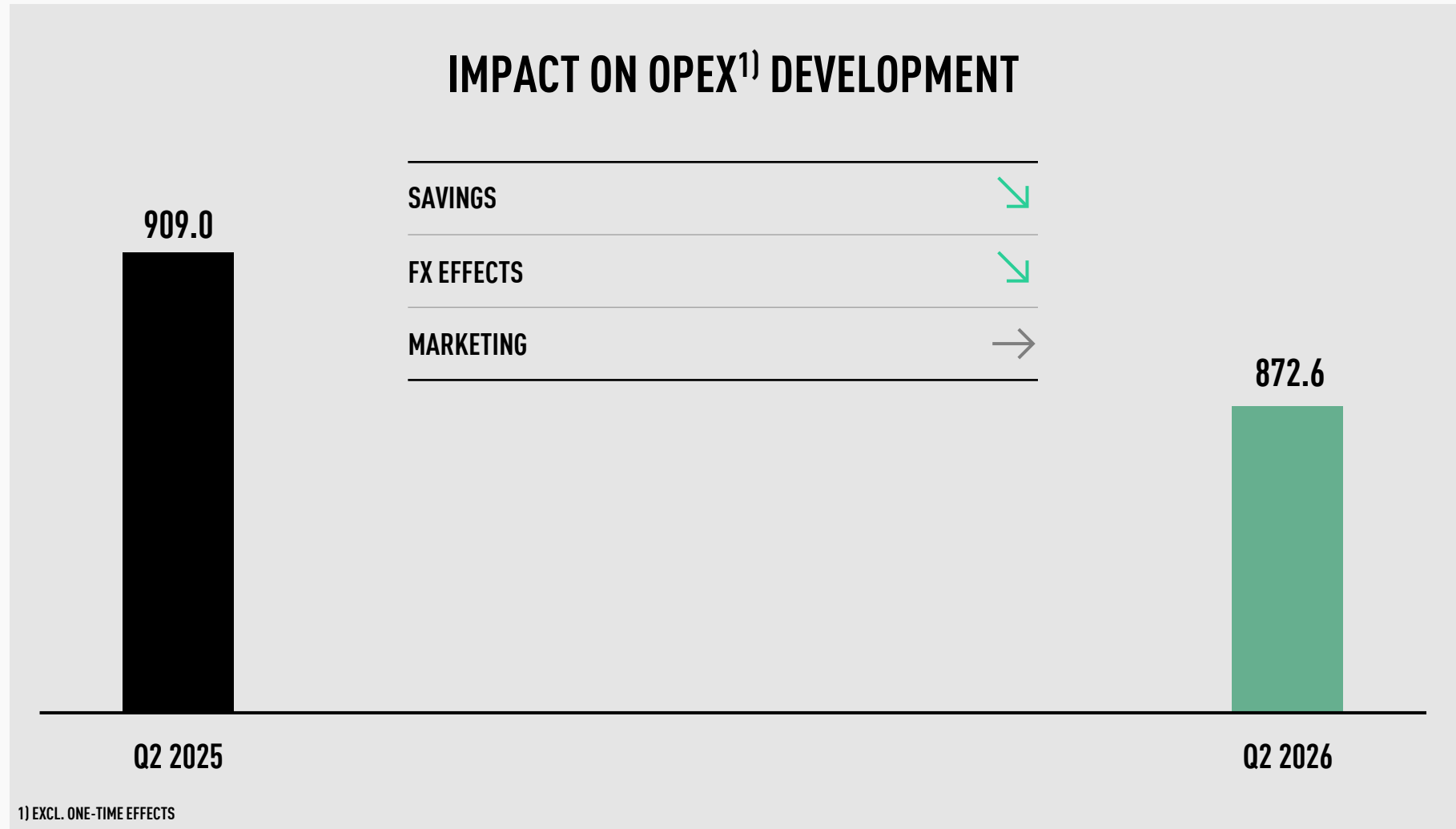
GROSS PROFIT MARGIN

(MARGIN IN % OF SALES)



OPERATING EXPENSES (OPEX)

(IN EUR M)



WORKING CAPITAL

(IN EUR M, IN %)

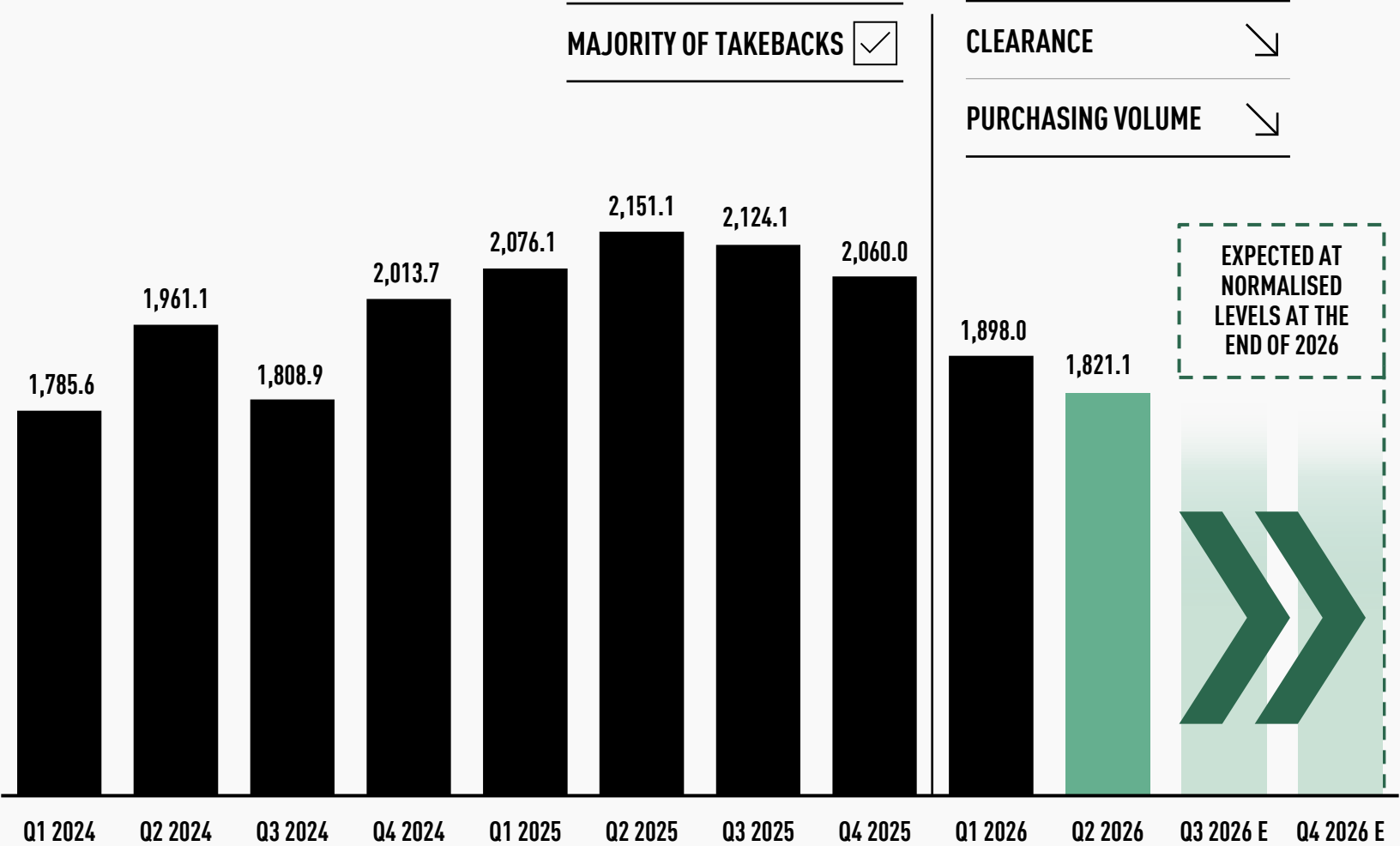
PUMA GROUP	30 JUN 2026	30 JUN 2025	DEVIATION
INVENTORIES	1,821.1	2,151.1	-15.3%
TRADE RECEIVABLES	1,061.1	1,308.8	-18.9%
TRADE PAYABLES	1,198.7	1,513.8	-20.8%
WORKING CAPITAL ¹⁾	1,544.7	1,864.8	-17.2%

1) INCLUDES ALSO OTHER CURRENT ASSETS AND OTHER CURRENT LIABILITIES



INVENTORIES

(IN EUR M)



FREE CASH FLOW

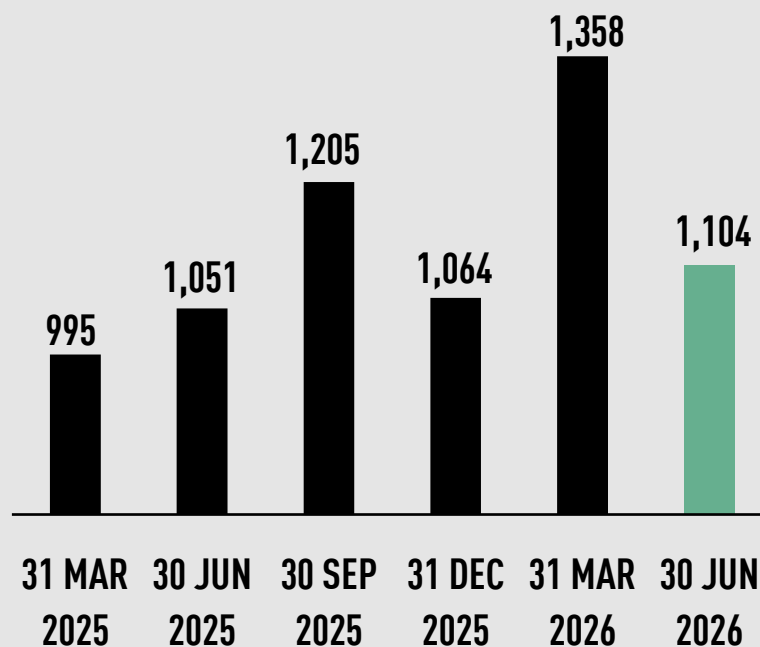
(IN EUR M)



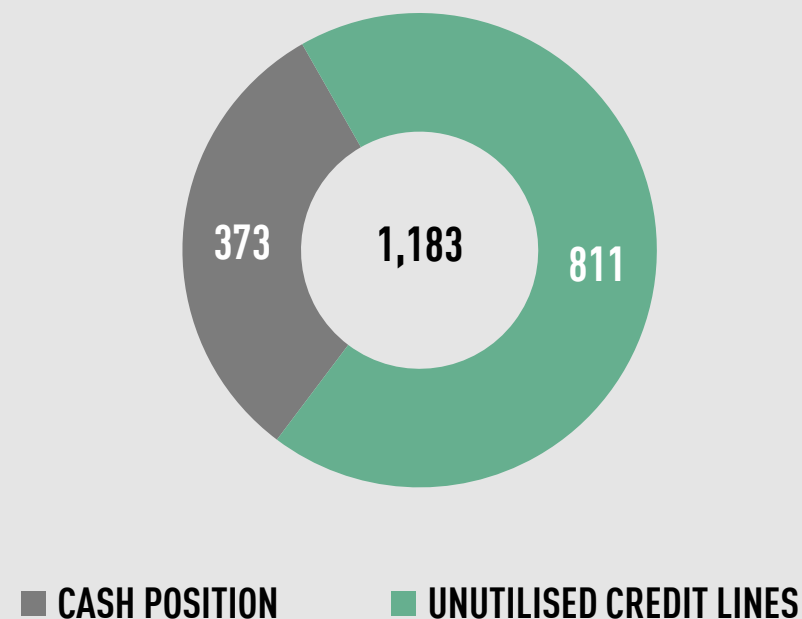
NET DEBT DEVELOPMENT

(IN EUR M)

NET DEBT LEVEL STILL ELEVATED...



...BUT SUFFICIENT FINANCIAL HEADROOM





WAY FORWARD

Q2 2026 CALL



FY 2026 OUTLOOK CONFIRMED

UPDATED ASSUMPTIONS ON
MIDDLE EAST CONFLICT AND
U.S. SUPREME COURT TARIFF
RULING

SALES (CA CHANGE IN %)

LOW- TO MID-SINGLE DIGIT PERCENTAGE RANGE DECLINE

- CURRENCY TRANSLATION HEADWINDS OF APPROX. 2% PTS
- H2 2026 IMPROVED FROM H1 2026

EBIT

BETWEEN EUR -50 M AND EUR -150 M

- SUBSTANTIAL IMPROVEMENT IN GROSS PROFIT MARGIN
- OPEX NOT MATERIALLY LOWER IN ABSOLUTE TERMS
- ONE-TIME EFFECTS EXPECTED TO BE SUBSTANTIALLY DOWN

CAPEX

AROUND EUR 200 M

- FOCUS ON DIGITAL INFRASTRUCTURE AND DTC CHANNELS

NOTE: FY 2026 OUTLOOK DOES NOT INCLUDE FURTHER DETERIORATION OF CONSUMER SENTIMENT FROM THE MIDDLE EAST CONFLICT BEYOND THE CURRENT ASSESSMENT, OR ADDITIONAL TARIFF-RELATED EFFECTS THAT MAY MATERIALISE IN THE FUTURE.



TOP 3 SPORTS BRAND

OUR NORTH STAR

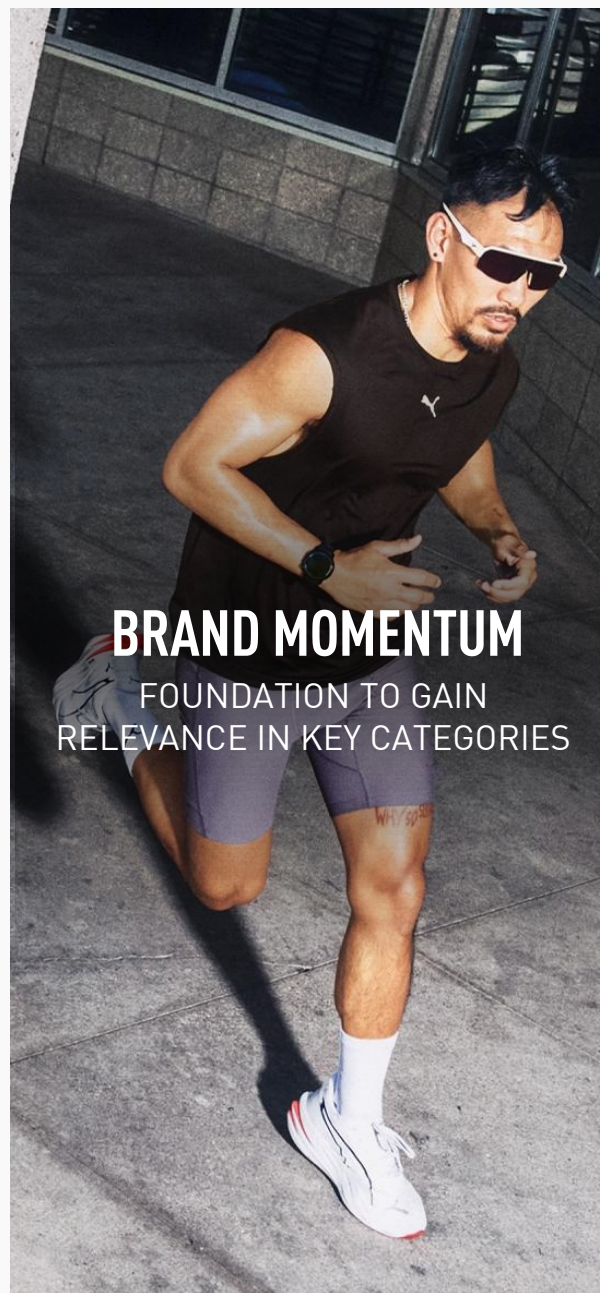
RETURN TO ABOVE INDUSTRY GROWTH
RETURN TO HEALTHY PROFITS



SUMMARY

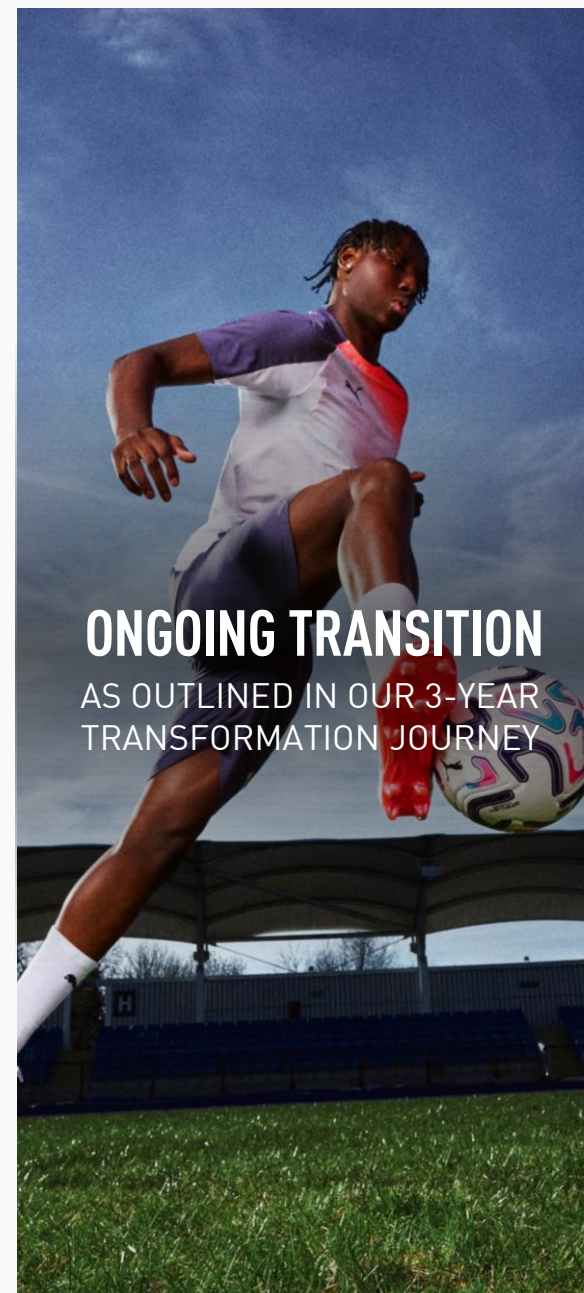
Q2 2026

THANK YOU



BRAND MOMENTUM

FOUNDATION TO GAIN
RELEVANCE IN KEY CATEGORIES



ONGOING TRANSITION

AS OUTLINED IN OUR 3-YEAR
TRANSFORMATION JOURNEY



FY 2026 OUTLOOK

CONFIRMED AS ANNOUNCED
DURING Q4 / FY 2025 RELEASE

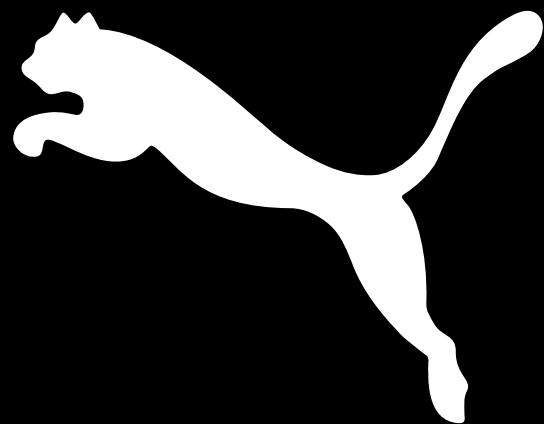




QUESTIONS & ANSWERS

Q2 2026 CALL



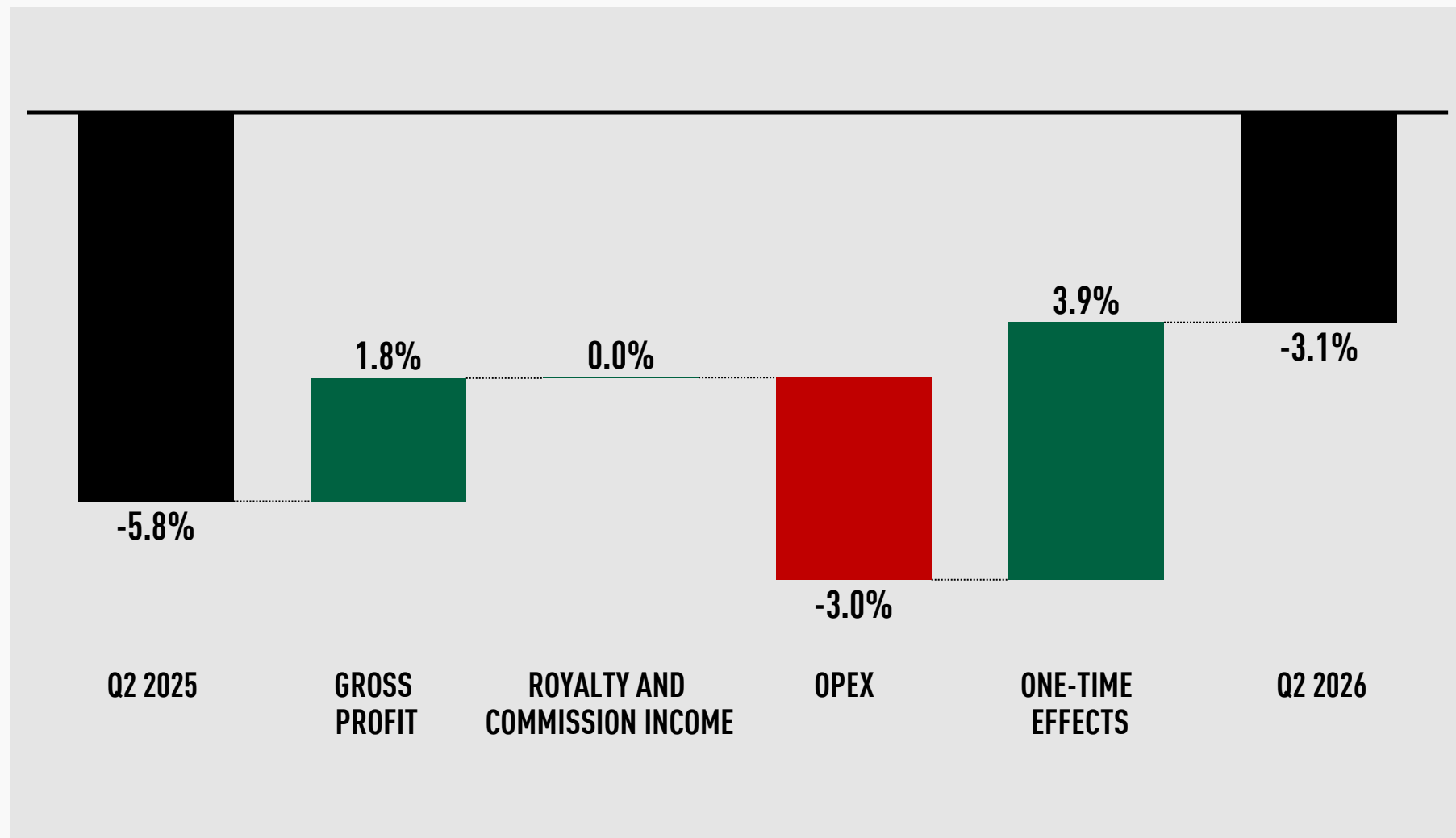


APPENDIX



DRIVERS OF Q2 EBIT MARGIN DEVELOPMENT

DEVIATION VS LAST YEAR
(MARGIN IN % OF SALES)



SALES OVERVIEW

DEVIATION VS LAST YEAR (IN %; IN EUR M)

	Q2 2026	Q2 2025*	DEVIATION IN %	DEVIATION IN % (ca)
GROUP SALES	1690.6	1871.3	-9.7%	-9.4%
BY REGION				
EMEA	674.1	771.7	-12.6%	-12.9%
AMERICAS	600.4	709.0	-15.3%	-15.4%
ASIA/PACIFIC	416.0	390.5	6.5%	8.6%
BY PRODUCT DIVISION				
FOOTWEAR	935.6	1,061.1	-11.8%	-11.7%
APPAREL	552.1	579.2	-4.7%	-4.3%
ACCESSORIES	202.8	230.9	-12.2%	-12.0%
BY DISTRIBUTION CHANNEL				
WHOLESALE	1,094.8	1,270.2	-13.8%	-14.0%
DIRECT-TO-CONSUMER	595.8	601.1	-0.9%	0.4%

* PRIOR-YEAR FIGURES ADJUSTED IN CONNECTION WITH THE DISCONTINUED OPERATIONS

